



Schedule

U.S. GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE

Authorized Federal Supply Schedule Price List

CONTRACTOR:

TERATHINK CORPORATION

11955 FREEDOM DRIVE
SUITE 7800
RESTON, VA 201905687
Contract Number: GS23F0037Y

Schedule Title : **Financial and Business Solutions (FABS)**
Product Service Code : **R704**
DUNS# : **114921872**
Contract Period : **June 6, 2012 - June 5, 2017**
Business Size : **Small**

Contract Administrator : **Paul Lombardi**
Phone Number : **703-773-6232**
Fax Number : **703-707-8660**
Web Site : <http://www.terathink.com>

Online access to contract ordering information, terms and conditions, up-to-date pricing,
and the option to create an electronic delivery order are available through
GSA Advantage!, a menu-driven database system.
<http://www.GSAAdvantage.gov>

For more information on ordering from Federal Supply Schedules, visit
<http://www.gsa.gov/portal/content/197989>

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Schedule Title : **Financial and Business Solutions (FABS)**
Product Service Code : **R704**
DUNS# : **114921872**
Contract Period : **June 6, 2012 - June 5, 2017**
Business Size : **Small**

Awarded service information listed by Special Item Numbers (SINS):

SIN:520 11 - Accounting

Administrative 520 11

Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$43.75
06/06/2013 – 06/05/2014:	\$44.66
06/06/2014 – 06/05/2015:	\$45.60
06/06/2015 – 06/05/2016:	\$46.56
06/06/2016 – 06/05/2017:	\$47.54

Analyst 520 11

Serves as an analytical and technical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of financial management, industry requirements, and technology implications. Analyzes and documents data, conducts extensive financial research, and integrates technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Supports project team in various capacities, develops quality work products and deliverables. Progressive experience in office automation tools and financial software. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$59.23
06/06/2013 – 06/05/2014:	\$60.47
06/06/2014 – 06/05/2015:	\$61.74
06/06/2015 – 06/05/2016:	\$63.04
06/06/2016 – 06/05/2017:	\$64.36

Audit Manager 520 11

Demonstrated ability to provide audit guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$154.19
06/06/2013 – 06/05/2014:	\$157.42

06/06/2014 – 06/05/2015:	\$160.73
06/06/2015 – 06/05/2016:	\$164.10
06/06/2016 – 06/05/2017:	\$167.55

Audit Partner 520 11

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$196.63
06/06/2013 – 06/05/2014:	\$200.77
06/06/2014 – 06/05/2015:	\$204.98
06/06/2015 – 06/05/2016:	\$209.28
06/06/2016 – 06/05/2017:	\$213.67

Auditor 520 11

Performs auditing and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$128.13
06/06/2013 – 06/05/2014:	\$130.82
06/06/2014 – 06/05/2015:	\$133.57
06/06/2015 – 06/05/2016:	\$136.37
06/06/2016 – 06/05/2017:	\$139.23

Financial Analyst 520 11

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$108.98
06/06/2013 – 06/05/2014:	\$111.26
06/06/2014 – 06/05/2015:	\$113.60
06/06/2015 – 06/05/2016:	\$115.99
06/06/2016 – 06/05/2017:	\$118.43

Manager 520 11

Performs business and/or financial management tasks for commercial or government organizations. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services.

Unit of Issue:	Per Hour
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GSA Price:	\$134.45
06/06/2013 – 06/05/2014:	\$137.27
06/06/2014 – 06/05/2015:	\$140.15
06/06/2015 – 06/05/2016:	\$143.09
06/06/2016 – 06/05/2017:	\$146.10

Principal 520 11

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$184.54
06/06/2013 – 06/05/2014:	\$188.42
06/06/2014 – 06/05/2015:	\$192.38
06/06/2015 – 06/05/2016:	\$196.42
06/06/2016 – 06/05/2017:	\$200.54

Senior Audit Manager 520 11

Responsible for daily management of financial management engagements. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$168.81
06/06/2013 – 06/05/2014:	\$172.35
06/06/2014 – 06/05/2015:	\$175.97
06/06/2015 – 06/05/2016:	\$179.67
06/06/2016 – 06/05/2017:	\$183.44

Senior Auditor 520 11

Performs business and/or financial management tasks for commercial or government organizations. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$141.87
06/06/2013 – 06/05/2014:	\$144.86
06/06/2014 – 06/05/2015:	\$147.90
06/06/2015 – 06/05/2016:	\$151.00
06/06/2016 – 06/05/2017:	\$154.18

Senior Financial Analyst 520 11

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, cost, and economic analysis. Typically manages junior analysts. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$117.51
06/06/2013 – 06/05/2014:	\$119.98
06/06/2014 – 06/05/2015:	\$122.50
06/06/2015 – 06/05/2016:	\$125.07
06/06/2016 – 06/05/2017:	\$127.70

Senior Manager 520 11

Responsible for daily management of financial management engagements. Responsible for project team, including planning and managing project staff and resources, including developing junior staff members. Directs the completion of project specific tasks within estimated time frames and budget constraints. Delivers presentations and leads client meetings. Responsible for reporting on project cost, schedule, and quality measures by using the TeraThink methodology. Leads financial management services and related projects. Capability to manage multitask projects of high complexity. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements.

Unit of Issue:	Per Hour
GSA Price:	\$181.08
06/06/2013 – 06/05/2014:	\$184.88
06/06/2014 – 06/05/2015:	\$188.76
06/06/2015 – 06/05/2016:	\$192.72
06/06/2016 – 06/05/2017:	\$196.77

Staff Accountant 520 11

Serves as a junior-level analytical correspondent within an engagement team. Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager.

Unit of Issue:	Per Hour
GSA Price:	\$68.85
06/06/2013 – 06/05/2014:	\$70.29
06/06/2014 – 06/05/2015:	\$71.76
06/06/2015 – 06/05/2016:	\$73.27
06/06/2016 – 06/05/2017:	\$74.81

Staff Accountant I 520 11

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$81.80
06/06/2013 – 06/05/2014:	\$83.52
06/06/2014 – 06/05/2015:	\$85.27

06/06/2015 – 06/05/2016:	\$87.06
06/06/2016 – 06/05/2017:	\$88.89

Staff Accountant II 520 11

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$97.58
06/06/2013 – 06/05/2014:	\$99.63
06/06/2014 – 06/05/2015:	\$101.72
06/06/2015 – 06/05/2016:	\$103.86
06/06/2016 – 06/05/2017:	\$106.04

Subject Matter Expert 520 11

Provides assistance, consultation, and independent evaluation of financial management activities. Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation. Investment banking and/or corporate finance experience structuring debt or equity financing. Analytical experience evaluating and modeling credit risk. advanced degree in finance. Provides hands-on technical and functional expertise as it relates to projects. Demonstrates in-depth functional or technical expertise and a thorough understanding of the financial management or auditing application of relevant best practices and industry accepted methodologies. Provides clear guidance to project team through excellent verbal and written communication skills. Serves in an advisory capacity, providing members of the project team and the client organization with significant industry knowledge.

Unit of Issue:	Per Hour
GSA Price:	\$218.52
06/06/2013 – 06/05/2014:	\$223.10
06/06/2014 – 06/05/2015:	\$227.79
06/06/2015 – 06/05/2016:	\$232.57
06/06/2016 – 06/05/2017:	\$237.46

SIN:520 12 - Budgeting

Administrative 520 12

Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed.

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Analyst 520 12

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06/06/2016 – 06/05/2017:	\$64.36

Audit Manager 520 12

Demonstrated ability to provide audit guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

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Auditor 520 12

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Financial Analyst 520 12

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06/06/2016 – 06/05/2017:	\$118.43

Manager 520 12

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06/06/2015 – 06/05/2016:	\$143.09
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Principal 520 12

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Senior Audit Manager 520 12

Responsible for daily management of financial management engagements. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance

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06/06/2014 – 06/05/2015:	\$175.97
06/06/2015 – 06/05/2016:	\$179.67
06/06/2016 – 06/05/2017:	\$183.44

Senior Auditor 520 12

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06/06/2014 – 06/05/2015:	\$147.90
06/06/2015 – 06/05/2016:	\$151.00
06/06/2016 – 06/05/2017:	\$154.18

Senior Financial Analyst 520 12

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, cost, and economic analysis. Typically manages junior analysts. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

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06/06/2014 – 06/05/2015:	\$122.50
06/06/2015 – 06/05/2016:	\$125.07
06/06/2016 – 06/05/2017:	\$127.70

Senior Manager 520 12

Responsible for daily management of financial management engagements. Responsible for project team, including planning and managing project staff and resources, including developing junior staff members. Directs the completion of project specific tasks within estimated time frames and budget constraints. Delivers presentations and leads client meetings. Responsible for reporting on project cost, schedule, and quality measures by using the TeraThink methodology. Leads financial management services and related projects. Capability to manage multitask projects of high complexity. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements.

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06/06/2014 – 06/05/2015:	\$188.76
06/06/2015 – 06/05/2016:	\$192.72
06/06/2016 – 06/05/2017:	\$196.77

Staff Accountant 520 12

Serves as a junior-level analytical correspondent within an engagement team. Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager.

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06/06/2014 – 06/05/2015:	\$71.76
06/06/2015 – 06/05/2016:	\$73.27
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Staff Accountant I 520 12

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06/06/2014 – 06/05/2015:	\$85.27
06/06/2015 – 06/05/2016:	\$87.06
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Staff Accountant II 520 12

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$97.58
06/06/2013 – 06/05/2014:	\$99.63
06/06/2014 – 06/05/2015:	\$101.72
06/06/2015 – 06/05/2016:	\$103.86
06/06/2016 – 06/05/2017:	\$106.04

Subject Matter Expert 520 12

Provides assistance, consultation, and independent evaluation of financial management activities. Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation. Investment banking and/or corporate finance experience structuring debt or equity financing. Analytical experience evaluating and modeling credit risk. advanced degree in finance. Provides hands-on technical and functional expertise as it relates to projects. Demonstrates in-depth functional or technical expertise and a thorough understanding of the financial management or auditing application of relevant best practices and industry accepted methodologies. Provides clear guidance to project team through excellent verbal and written communication skills. Serves in an advisory capacity, providing members of the project team and the client organization with significant industry knowledge.

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GSA Price:	\$218.52
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06/06/2015 – 06/05/2016:	\$232.57
06/06/2016 – 06/05/2017:	\$237.46

SIN:520 13 - Complementary Financial Management Services

Administrative 520 13

Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed.

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06/06/2014 – 06/05/2015:	\$45.60
06/06/2015 – 06/05/2016:	\$46.56
06/06/2016 – 06/05/2017:	\$47.54

Analyst 520 13

Serves as an analytical and technical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of financial management, industry requirements, and technology implications. Analyzes and documents data, conducts extensive financial research, and integrates technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Supports project team in various capacities, develops quality work products and deliverables. Progressive experience in office automation tools and financial software. Provides administrative support to engagements as needed.

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06/06/2014 – 06/05/2015:	\$61.74
06/06/2015 – 06/05/2016:	\$63.04
06/06/2016 – 06/05/2017:	\$64.36

Audit Manager 520 13

Demonstrated ability to provide audit guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

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06/06/2015 – 06/05/2016:	\$164.10

06/06/2016 – 06/05/2017:	\$167.55
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Audit Partner 520 13

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

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06/06/2016 – 06/05/2017:	\$213.67

Auditor 520 13

Performs auditing and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$128.13
06/06/2013 – 06/05/2014:	\$130.82
06/06/2014 – 06/05/2015:	\$133.57
06/06/2015 – 06/05/2016:	\$136.37
06/06/2016 – 06/05/2017:	\$139.23

Financial Analyst 520 13

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$108.98
06/06/2013 – 06/05/2014:	\$111.26
06/06/2014 – 06/05/2015:	\$113.60
06/06/2015 – 06/05/2016:	\$115.99
06/06/2016 – 06/05/2017:	\$118.43

Manager 520 13

Performs business and/or financial management tasks for commercial or government organizations. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services.

Unit of Issue:	Per Hour
GSA Price:	\$134.45
06/06/2013 – 06/05/2014:	\$137.27

06/06/2014 – 06/05/2015:	\$140.15
06/06/2015 – 06/05/2016:	\$143.09
06/06/2016 – 06/05/2017:	\$146.10

Principal 520 13

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$184.54
06/06/2013 – 06/05/2014:	\$188.42
06/06/2014 – 06/05/2015:	\$192.38
06/06/2015 – 06/05/2016:	\$196.42
06/06/2016 – 06/05/2017:	\$200.54

Senior Audit Manager 520 13

Responsible for daily management of financial management engagements. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$168.81
06/06/2013 – 06/05/2014:	\$172.35
06/06/2014 – 06/05/2015:	\$175.97
06/06/2015 – 06/05/2016:	\$179.67
06/06/2016 – 06/05/2017:	\$183.44

Senior Auditor 520 13

Performs business and/or financial management tasks for commercial or government organizations. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$141.87
06/06/2013 – 06/05/2014:	\$144.86
06/06/2014 – 06/05/2015:	\$147.90
06/06/2015 – 06/05/2016:	\$151.00
06/06/2016 – 06/05/2017:	\$154.18

Senior Financial Analyst 520 13

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads

on strategic analysis, cost, and economic analysis. Typically manages junior analysts. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$117.51
06/06/2013 – 06/05/2014:	\$119.98
06/06/2014 – 06/05/2015:	\$122.50
06/06/2015 – 06/05/2016:	\$125.07
06/06/2016 – 06/05/2017:	\$127.70

Senior Manager 520 13

Responsible for daily management of financial management engagements. Responsible for project team, including planning and managing project staff and resources, including developing junior staff members. Directs the completion of project specific tasks within estimated time frames and budget constraints. Delivers presentations and leads client meetings. Responsible for reporting on project cost, schedule, and quality measures by using the TeraThink methodology. Leads financial management services and related projects. Capability to manage multitask projects of high complexity. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements.

Unit of Issue:	Per Hour
GSA Price:	\$181.08
06/06/2013 – 06/05/2014:	\$184.88
06/06/2014 – 06/05/2015:	\$188.76
06/06/2015 – 06/05/2016:	\$192.72
06/06/2016 – 06/05/2017:	\$196.77

Staff Accountant 520 13

Serves as a junior-level analytical correspondent within an engagement team. Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager.

Unit of Issue:	Per Hour
GSA Price:	\$68.85
06/06/2013 – 06/05/2014:	\$70.29
06/06/2014 – 06/05/2015:	\$71.76
06/06/2015 – 06/05/2016:	\$73.27
06/06/2016 – 06/05/2017:	\$74.81

Staff Accountant I 520 13

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$81.80
06/06/2013 – 06/05/2014:	\$83.52
06/06/2014 – 06/05/2015:	\$85.27
06/06/2015 – 06/05/2016:	\$87.06
06/06/2016 – 06/05/2017:	\$88.89

Staff Accountant II 520 13

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$97.58
06/06/2013 – 06/05/2014:	\$99.63
06/06/2014 – 06/05/2015:	\$101.72
06/06/2015 – 06/05/2016:	\$103.86
06/06/2016 – 06/05/2017:	\$106.04

Subject Matter Expert 520 13

Provides assistance, consultation, and independent evaluation of financial management activities. Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation. Investment banking and/or corporate finance experience structuring debt or equity financing. Analytical experience evaluating and modeling credit risk. advanced degree in finance. Provides hands-on technical and functional expertise as it relates to projects. Demonstrates in-depth functional or technical expertise and a thorough understanding of the financial management or auditing application of relevant best practices and industry accepted methodologies. Provides clear guidance to project team through excellent verbal and written communication skills. Serves in an advisory capacity, providing members of the project team and the client organization with significant industry knowledge.

Unit of Issue:	Per Hour
GSA Price:	\$218.52
06/06/2013 – 06/05/2014:	\$223.10
06/06/2014 – 06/05/2015:	\$227.79
06/06/2015 – 06/05/2016:	\$232.57
06/06/2016 – 06/05/2017:	\$237.46

SIN:520 17 - Risk Assessment and Mitigation Services**Administrative 520 17**

Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$43.75
06/06/2013 – 06/05/2014:	\$44.66
06/06/2014 – 06/05/2015:	\$45.60
06/06/2015 – 06/05/2016:	\$46.56
06/06/2016 – 06/05/2017:	\$47.54

Analyst 520 17

Serves as an analytical and technical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of financial management, industry requirements, and technology implications. Analyzes and

documents data, conducts extensive financial research, and integrates technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Supports project team in various capacities, develops quality work products and deliverables. Progressive experience in office automation tools and financial software. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$59.23
06/06/2013 – 06/05/2014:	\$60.47
06/06/2014 – 06/05/2015:	\$61.74
06/06/2015 – 06/05/2016:	\$63.04
06/06/2016 – 06/05/2017:	\$64.36

Audit Manager 520 17

Demonstrated ability to provide audit guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$154.19
06/06/2013 – 06/05/2014:	\$157.42
06/06/2014 – 06/05/2015:	\$160.73
06/06/2015 – 06/05/2016:	\$164.10
06/06/2016 – 06/05/2017:	\$167.55

Audit Partner 520 17

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$196.63
06/06/2013 – 06/05/2014:	\$200.77
06/06/2014 – 06/05/2015:	\$204.98
06/06/2015 – 06/05/2016:	\$209.28
06/06/2016 – 06/05/2017:	\$213.67

Auditor 520 17

Performs auditing and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$128.13
06/06/2013 – 06/05/2014:	\$130.82
06/06/2014 – 06/05/2015:	\$133.57
06/06/2015 – 06/05/2016:	\$136.37
06/06/2016 – 06/05/2017:	\$139.23

Financial Analyst 520 17

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$108.98
06/06/2013 – 06/05/2014:	\$111.26
06/06/2014 – 06/05/2015:	\$113.60
06/06/2015 – 06/05/2016:	\$115.99
06/06/2016 – 06/05/2017:	\$118.43

Manager 520 17

Performs business and/or financial management tasks for commercial or government organizations. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services.

Unit of Issue:	Per Hour
GSA Price:	\$134.45
06/06/2013 – 06/05/2014:	\$137.27
06/06/2014 – 06/05/2015:	\$140.15
06/06/2015 – 06/05/2016:	\$143.09
06/06/2016 – 06/05/2017:	\$146.10

Principal 520 17

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$184.54
06/06/2013 – 06/05/2014:	\$188.42
06/06/2014 – 06/05/2015:	\$192.38
06/06/2015 – 06/05/2016:	\$196.42
06/06/2016 – 06/05/2017:	\$200.54

Senior Audit Manager 520 17

Responsible for daily management of financial management engagements. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$168.81

06/06/2013 – 06/05/2014:	\$172.35
06/06/2014 – 06/05/2015:	\$175.97
06/06/2015 – 06/05/2016:	\$179.67
06/06/2016 – 06/05/2017:	\$183.44

Senior Auditor 520 17

Performs business and/or financial management tasks for commercial or government organizations. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$141.87
06/06/2013 – 06/05/2014:	\$144.86
06/06/2014 – 06/05/2015:	\$147.90
06/06/2015 – 06/05/2016:	\$151.00
06/06/2016 – 06/05/2017:	\$154.18

Senior Financial Analyst 520 17

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, cost, and economic analysis. Typically manages junior analysts. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$117.51
06/06/2013 – 06/05/2014:	\$119.98
06/06/2014 – 06/05/2015:	\$122.50
06/06/2015 – 06/05/2016:	\$125.07
06/06/2016 – 06/05/2017:	\$127.70

Senior Manager 520 17

Responsible for daily management of financial management engagements. Responsible for project team, including planning and managing project staff and resources, including developing junior staff members. Directs the completion of project specific tasks within estimated time frames and budget constraints. Delivers presentations and leads client meetings. Responsible for reporting on project cost, schedule, and quality measures by using the TeraThink methodology. Leads financial management services and related projects. Capability to manage multitask projects of high complexity. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements.

Unit of Issue:	Per Hour
GSA Price:	\$181.08
06/06/2013 – 06/05/2014:	\$184.88
06/06/2014 – 06/05/2015:	\$188.76
06/06/2015 – 06/05/2016:	\$192.72
06/06/2016 – 06/05/2017:	\$196.77

Staff Accountant 520 17

Serves as a junior-level analytical correspondent within an engagement team. Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager.

Unit of Issue:	Per Hour
GSA Price:	\$68.85
06/06/2013 – 06/05/2014:	\$70.29
06/06/2014 – 06/05/2015:	\$71.76
06/06/2015 – 06/05/2016:	\$73.27
06/06/2016 – 06/05/2017:	\$74.81

Staff Accountant I

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$81.80
06/06/2013 – 06/05/2014:	\$83.52
06/06/2014 – 06/05/2015:	\$85.27
06/06/2015 – 06/05/2016:	\$87.06
06/06/2016 – 06/05/2017:	\$88.89

Staff Accountant II 520 17

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$97.58
06/06/2013 – 06/05/2014:	\$99.63
06/06/2014 – 06/05/2015:	\$101.72
06/06/2015 – 06/05/2016:	\$103.86
06/06/2016 – 06/05/2017:	\$106.04

Subject Matter Expert 520 17

Provides assistance, consultation, and independent evaluation of financial management activities. Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation. Investment banking and/or corporate finance experience structuring debt or equity financing. Analytical experience evaluating and modeling credit risk. advanced degree in finance. Provides hands-on technical and functional expertise as it relates to projects. Demonstrates in-depth functional or technical expertise and a thorough understanding of the financial management or auditing application of relevant best practices and industry accepted methodologies. Provides clear guidance to project team through excellent verbal and written communication skills. Serves in an advisory capacity, providing members of the project team and the client organization with significant industry knowledge.

Unit of Issue:	Per Hour
GSA Price:	\$218.52
06/06/2013 – 06/05/2014:	\$223.10
06/06/2014 – 06/05/2015:	\$227.79

06/06/2015 – 06/05/2016:	\$232.57
06/06/2016 – 06/05/2017:	\$237.46

SIN:520 21 - Program Management Services

Administrative 520 21

Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$43.75
06/06/2013 – 06/05/2014:	\$44.66
06/06/2014 – 06/05/2015:	\$45.60
06/06/2015 – 06/05/2016:	\$46.56
06/06/2016 – 06/05/2017:	\$47.54

Analyst 520 21

Serves as an analytical and technical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of financial management, industry requirements, and technology implications. Analyzes and documents data, conducts extensive financial research, and integrates technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Supports project team in various capacities, develops quality work products and deliverables. Progressive experience in office automation tools and financial software. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$59.23
06/06/2013 – 06/05/2014:	\$60.47
06/06/2014 – 06/05/2015:	\$61.74
06/06/2015 – 06/05/2016:	\$63.04
06/06/2016 – 06/05/2017:	\$64.36

Audit Manager 520 21

Demonstrated ability to provide audit guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$154.19
06/06/2013 – 06/05/2014:	\$157.42
06/06/2014 – 06/05/2015:	\$160.73
06/06/2015 – 06/05/2016:	\$164.10
06/06/2016 – 06/05/2017:	\$167.55

Audit Partner 520 21

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$196.63
06/06/2013 – 06/05/2014:	\$200.77
06/06/2014 – 06/05/2015:	\$204.98
06/06/2015 – 06/05/2016:	\$209.28
06/06/2016 – 06/05/2017:	\$213.67

Auditor 520 21

Performs auditing and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$128.13
06/06/2013 – 06/05/2014:	\$130.82
06/06/2014 – 06/05/2015:	\$133.57
06/06/2015 – 06/05/2016:	\$136.37
06/06/2016 – 06/05/2017:	\$139.23

Financial Analyst 520 21

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$108.98
06/06/2013 – 06/05/2014:	\$111.26
06/06/2014 – 06/05/2015:	\$113.60
06/06/2015 – 06/05/2016:	\$115.99
06/06/2016 – 06/05/2017:	\$118.43

Manager 520 21

Performs business and/or financial management tasks for commercial or government organizations. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services.

Unit of Issue:	Per Hour
GSA Price:	\$134.45
06/06/2013 – 06/05/2014:	\$137.27
06/06/2014 – 06/05/2015:	\$140.15
06/06/2015 – 06/05/2016:	\$143.09
06/06/2016 – 06/05/2017:	\$146.10

Principal 520 21

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$184.54
06/06/2013 – 06/05/2014:	\$188.42
06/06/2014 – 06/05/2015:	\$192.38
06/06/2015 – 06/05/2016:	\$196.42
06/06/2016 – 06/05/2017:	\$200.54

Senior Audit Manager 520 21

Responsible for daily management of financial management engagements. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$168.81
06/06/2013 – 06/05/2014:	\$172.35
06/06/2014 – 06/05/2015:	\$175.97
06/06/2015 – 06/05/2016:	\$179.67
06/06/2016 – 06/05/2017:	\$183.44

Senior Auditor 520 21

Performs business and/or financial management tasks for commercial or government organizations. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$141.87
06/06/2013 – 06/05/2014:	\$144.86
06/06/2014 – 06/05/2015:	\$147.90
06/06/2015 – 06/05/2016:	\$151.00
06/06/2016 – 06/05/2017:	\$154.18

Senior Financial Analyst 520 21

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, cost, and economic analysis. Typically manages junior analysts. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$117.51
06/06/2013 – 06/05/2014:	\$119.98
06/06/2014 – 06/05/2015:	\$122.50
06/06/2015 – 06/05/2016:	\$125.07
06/06/2016 – 06/05/2017:	\$127.70

Senior Manager 520 21

Responsible for daily management of financial management engagements. Responsible for project team, including planning and managing project staff and resources, including developing junior staff members. Directs the completion of project specific tasks within estimated time frames and budget constraints. Delivers presentations and leads client meetings. Responsible for reporting on project cost, schedule, and quality measures by using the TeraThink methodology. Leads financial management services and related projects. Capability to manage multitask projects of high complexity. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements.

Unit of Issue:	Per Hour
GSA Price:	\$181.08
06/06/2013 – 06/05/2014:	\$184.88
06/06/2014 – 06/05/2015:	\$188.76
06/06/2015 – 06/05/2016:	\$192.72
06/06/2016 – 06/05/2017:	\$196.77

Staff Accountant 520 21

Serves as a junior-level analytical correspondent within an engagement team. Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager.

Unit of Issue:	Per Hour
GSA Price:	\$68.85
06/06/2013 – 06/05/2014:	\$70.29
06/06/2014 – 06/05/2015:	\$71.76
06/06/2015 – 06/05/2016:	\$73.27
06/06/2016 – 06/05/2017:	\$74.81

Staff Accountant I 520 21

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$81.80
06/06/2013 – 06/05/2014:	\$83.52
06/06/2014 – 06/05/2015:	\$85.27
06/06/2015 – 06/05/2016:	\$87.06
06/06/2016 – 06/05/2017:	\$88.89

Staff Accountant II 520 21

Performs business and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy

program requirements and creates project deliverables. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$97.58
06/06/2013 – 06/05/2014:	\$99.63
06/06/2014 – 06/05/2015:	\$101.72
06/06/2015 – 06/05/2016:	\$103.86
06/06/2016 – 06/05/2017:	\$106.04

Subject Matter Expert 520 21

Provides assistance, consultation, and independent evaluation of financial management activities. Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation. Investment banking and/or corporate finance experience structuring debt or equity financing. Analytical experience evaluating and modeling credit risk. advanced degree in finance. Provides hands-on technical and functional expertise as it relates to projects. Demonstrates in-depth functional or technical expertise and a thorough understanding of the financial management or auditing application of relevant best practices and industry accepted methodologies. Provides clear guidance to project team through excellent verbal and written communication skills. Serves in an advisory capacity, providing members of the project team and the client organization with significant industry knowledge.

Unit of Issue:	Per Hour
GSA Price:	\$218.52
06/06/2013 – 06/05/2014:	\$223.10
06/06/2014 – 06/05/2015:	\$227.79
06/06/2015 – 06/05/2016:	\$232.57
06/06/2016 – 06/05/2017:	\$237.46

SIN:520 8 - Complementary Audit Services

Administrative 520 8

Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$43.75
06/06/2013 – 06/05/2014:	\$44.66
06/06/2014 – 06/05/2015:	\$45.60
06/06/2015 – 06/05/2016:	\$46.56
06/06/2016 – 06/05/2017:	\$47.54

Analyst 520 8

Serves as an analytical and technical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of financial management, industry requirements, and technology implications. Analyzes and documents data, conducts extensive financial research, and integrates technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Supports project team in various capacities, develops quality work products and deliverables. Progressive experience in office automation tools and financial software. Provides administrative support to engagements as needed.

Unit of Issue:	Per Hour
GSA Price:	\$59.23

06/06/2013 – 06/05/2014:	\$60.47
06/06/2014 – 06/05/2015:	\$61.74
06/06/2015 – 06/05/2016:	\$63.04
06/06/2016 – 06/05/2017:	\$64.36

Audit Manager 520 8

Demonstrated ability to provide audit guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$154.19
06/06/2013 – 06/05/2014:	\$157.42
06/06/2014 – 06/05/2015:	\$160.73
06/06/2015 – 06/05/2016:	\$164.10
06/06/2016 – 06/05/2017:	\$167.55

Audit Partner 520 8

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$196.63
06/06/2013 – 06/05/2014:	\$200.77
06/06/2014 – 06/05/2015:	\$204.98
06/06/2015 – 06/05/2016:	\$209.28
06/06/2016 – 06/05/2017:	\$213.67

Auditor 520 8

Performs auditing and/or financial management tasks for commercial or government organizations. Performs auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$128.13
06/06/2013 – 06/05/2014:	\$130.82
06/06/2014 – 06/05/2015:	\$133.57
06/06/2015 – 06/05/2016:	\$136.37
06/06/2016 – 06/05/2017:	\$139.23

Financial Analyst 520 8

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appro-

priate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$108.98
06/06/2013 – 06/05/2014:	\$111.26
06/06/2014 – 06/05/2015:	\$113.60
06/06/2015 – 06/05/2016:	\$115.99
06/06/2016 – 06/05/2017:	\$118.43

Manager 520 8

Performs business and/or financial management tasks for commercial or government organizations. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services.

Unit of Issue:	Per Hour
GSA Price:	\$134.45
06/06/2013 – 06/05/2014:	\$137.27
06/06/2014 – 06/05/2015:	\$140.15
06/06/2015 – 06/05/2016:	\$143.09
06/06/2016 – 06/05/2017:	\$146.10

Principal 520 8

Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of significant audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Unit of Issue:	Per Hour
GSA Price:	\$184.54
06/06/2013 – 06/05/2014:	\$188.42
06/06/2014 – 06/05/2015:	\$192.38
06/06/2015 – 06/05/2016:	\$196.42
06/06/2016 – 06/05/2017:	\$200.54

Senior Audit Manager 520 8

Responsible for daily management of financial management engagements. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Unit of Issue:	Per Hour
GSA Price:	\$168.81
06/06/2013 – 06/05/2014:	\$172.35
06/06/2014 – 06/05/2015:	\$175.97
06/06/2015 – 06/05/2016:	\$179.67
06/06/2016 – 06/05/2017:	\$183.44

Senior Auditor 520 8

Performs business and/or financial management tasks for commercial or government organizations. Leads auditing procedures and tests including preparation of reconciliations, vouching transactions, and verifying account balances. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Provides guidance and direction for project specific tasks that require experience in performing financial analysis and auditing. Leads analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$141.87
06/06/2013 – 06/05/2014:	\$144.86
06/06/2014 – 06/05/2015:	\$147.90
06/06/2015 – 06/05/2016:	\$151.00
06/06/2016 – 06/05/2017:	\$154.18

Senior Financial Analyst 520 8

Performs business and/or financial management tasks for commercial or government organizations. Performs financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, cost, and economic analysis. Typically manages junior analysts. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates advanced diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Unit of Issue:	Per Hour
GSA Price:	\$117.51
06/06/2013 – 06/05/2014:	\$119.98
06/06/2014 – 06/05/2015:	\$122.50
06/06/2015 – 06/05/2016:	\$125.07
06/06/2016 – 06/05/2017:	\$127.70

Senior Manager 520 8

Responsible for daily management of financial management engagements. Responsible for project team, including planning and managing project staff and resources, including developing junior staff members. Directs the completion of project specific tasks within estimated time frames and budget constraints. Delivers presentations and leads client meetings. Responsible for reporting on project cost, schedule, and quality measures by using the TeraThink methodology. Leads financial management services and related projects. Capability to manage multitask projects of high complexity. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements.

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06/06/2013 – 06/05/2014:	\$184.88
06/06/2014 – 06/05/2015:	\$188.76
06/06/2015 – 06/05/2016:	\$192.72
06/06/2016 – 06/05/2017:	\$196.77

Staff Accountant 520 8

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Staff Accountant I 520 8

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Unit of Issue:	Per Hour
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06/06/2014 – 06/05/2015:	\$85.27
06/06/2015 – 06/05/2016:	\$87.06
06/06/2016 – 06/05/2017:	\$88.89

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Unit of Issue:	Per Hour
GSA Price:	\$97.58
06/06/2013 – 06/05/2014:	\$99.63
06/06/2014 – 06/05/2015:	\$101.72
06/06/2015 – 06/05/2016:	\$103.86
06/06/2016 – 06/05/2017:	\$106.04

Subject Matter Expert 520 8

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06/06/2014 – 06/05/2015:	\$227.79
06/06/2015 – 06/05/2016:	\$232.57
06/06/2016 – 06/05/2017:	\$237.46

Terms and Conditions:**1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):**

SIN	Description
520 11	Accounting
520 12	Budgeting
520 13	Complementary Financial Management Services
520 17	Risk Assessment and Mitigation Services
520 21	Program Management Services
520 8	Complementary Audit Services

2. Maximum order per SIN:

SIN	Maximum Order
520 8	\$1,000,000.00
520 21	\$1,000,000.00
520 17	\$1,000,000.00
520 13	\$1,000,000.00
520 12	\$1,000,000.00
520 11	\$1,000,000.00

3. Minimum order:

\$100.00

4. Geographic Coverage:

United States

5. Point(s) of production (city, county, and State or foreign country):

N/A

6. Quantity Discounts:**7. Prompt payment terms:**

00.000%-00 00.000%-00 NET 30

8. Government purchase cards accepted above the micro-purchase threshold:

No

9. Government purchase cards are accepted at or below the micro-purchase threshold:

No

10. Foreign Items:

N/A

11. Time of Delivery:

0 Days Delivered (after receipt of order)

12. Expedited Delivery:

N/A

13. Overnight and 2-Day Delivery:

N/A

14. Urgent requirements:

N/A

15. F.O.B. points:

Alaska : D - Destination
Continental US : D - Destination
Hawaii : D - Destination
Puerto Rico : D - Destination

16. Ordering Addresses:

1	Paul Lombardi President and CEO 11955 Freedom Drive Suite 7800 Reston, VA 20190 USA Ph:703-773-6232 Fax:703-707-8660 plombardi@terathink.com
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17. Ordering Procedures:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules/ordering).

18. Payment Addresses:

1	TeraThink Corporation Paul Lombardi 11955 Freedom Drive Suite 7800 Reston, VA 20190 USA Ph:703-773-6232 Fax:703-707-8660 plombardi@terathink.com
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19. Warranty Provision:

N/A

20. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):

N/A

21. Terms and conditions of repair parts:

N/A

22. Terms and conditions for any other services:

N/A

23. Terms and conditions of rental, maintenance, and repair:

N/A

24. Terms and conditions of installation:

N/A

25. List of service and distribution points:

N/A

26. List of participating dealers:

N/A

27. Preventative maintenance:

N/A

28. Special attributes such as environmental attributes:

Not Applicable

29. Section 508 compliance information:

Not Applicable

30. Data Universal Number System (DUNS) number:

114921872